

Relocating from London to Frankfurt

Banking Business in Germany

Information seminar for foreign financial institutions

Banking Day

Banking Regulation in Germany

- The Euro area's supervisory set-up
- Licensing
- Outsourcing
- Internal Risk Models

Foreign banks in Germany

- The German banking system
- Current situation of foreign banks in the German banking market
- Brexit and consequences

Finance Centre Frankfurt

- Infrastructure
- Real estate market for office space
- Frankfurt as a digital hub

Your experts et al.:



Markus Sauerland
PwC Germany



Dr Oliver Wagner
Association of Foreign Banks in Germany



Dr Markus A. Schmidt
Deutsche Bundesbank



Olaf Atja Lemmingson
Frankfurt Economic Development

Please choose your date:

11th July 2017, London

11th September 2017, Frankfurt

Days can be booked separately

Relocation Day

Frankfurt and the surrounding area

- Population structure, diversity of the region and international character

Relocating to Frankfurt

- Infrastructure, housing market and schooling options

Administrative and legal issues

- Immigration formalities, social/health security, income tax and labour law

Your experts:



Martina Meinhold
MMC Management Mobility Consulting



Eric Menges
FrankfurtRheinMain GmbH



Nadja Roß-Kirsch
Rödl & Partner

Please choose your date:

12th July 2017, London

12th September 2017, Frankfurt

Banking Supervision – Banking in Germany – Finance Centre Frankfurt



Chairman:
Markus Sauerland, Senior Advisor,
PricewaterhouseCoopers Germany, Frankfurt

Days can be
booked separately

8:45 Welcome Coffee and Tea

9:30 **Welcome Address by the Chairman**

9:45 **BREXIT – Impact on Financial Services**

- Setting the tone – Insights and results from a recent PwC study

Markus Sauerland

10:15 **Foreign banks in Germany – challenges and opportunities**

- Current situation of foreign banks in the German banking market
- Structure and business of foreign banks
- Brexit and consequences
- International harmonisation of the financial market – turn of an era?



Dr Oliver Wagner
CEO, **Association of Foreign Banks in Germany**, Frankfurt

11:15 Coffee Break and Networking

Banking Supervision

11:45 **Banking in Germany and the SSM – a supervisory perspective (part 1)**

- The Euro area's supervisory set-up
- Licensing in Germany: Requirements and processes

13:00 Business Lunch

14:15 **Banking in Germany and the SSM – a supervisory perspective (part 2)**

- Outsourcing: Perspectives and limits to cross-border division of labour in banks
- Internal Risk Models: Moving from UK, running in DE



Dr Markus A. Schmidt
Expert Supervisory Analysis,
Deutsche Bundesbank Headquarter, Frankfurt

15:30 Coffee Break and Networking

16:00 **European shared banking hub – technical solutions for small and medium sized banks**

- Requirements
- Future-proofed architecture
- Digitization and FinTech solutions
- Regulatory and legal compliance
- Full service provider



Steffen Jentsch, **Expert Banking Technology**, Frankfurt

17:00 **Frankfurt – the bridge to London**

- Recent developments
- Frankfurt as the leading European regulatory hub
- Universities: Research and talent pool
- Frankfurt Fintech – a dynamic ecosystem rising
- Frankfurt digital
- Internationality and leisure



Olaf Atja Lemmingsson, Director Competence Center Finance, Digital Infrastructure, UK & USA,
Frankfurt Economic Development GmbH, Frankfurt

17:45 **Conclusion and final discussion**

End of day and get-together

Get-together

Finish off the day in dialogue! Management Circle invites you to have a drink with the experts and other participants in a relaxing atmosphere.

Infrastructure – Housing and Schooling – Administrative Aspects



Chairwoman:
Martina Meinhold, Managing Director,
MANAGEMENT MOBILITY CONSULTING Sarl, Frankfurt

8:45 Welcome Coffee and Tea

9:30 **Welcome Address by the Chairwoman**

- Introduction
- Presentations and expectations

9:45 **Relocating to Frankfurt – not just a city matter**

- Facts and figures
- Geographical situation – urban and regional structure
- Business and residential districts
- Family friendly environment
- International and bilingual schools
- Public transport system
- Diversity of the region and international character



Eric Menges
CEO, **FrankfurtRheinMain GmbH**
International Marketing of the Region, Frankfurt

10:45 **Relocation to Frankfurt Step by Step**

- Aspects to be taken into account for the transfer of assignees and their families from London
- Relocation process and timing of steps

11:15 Coffee Break and Networking

11:30 **Schooling Options for international families**

- Overview of the German school system
- Examples of international and bilingual schools
- Admission and enrolment process
- Costs

12:15 Business Lunch

13:30 **Housing Market**

- Rental housing market (long-term/short-term rentals, furnished/unfurnished)
- Rental formalities
- Purchase of properties
- Costs and conditions

Legal and administrative aspects

14:15 **Administrative Formalities**

- Basic information about current immigration law and formalities for Non-EU residents
- Registration duties

14:45 Coffee Break and Networking

15:00 **Social Security and Health Insurance**

- Social security system – contributions and benefits
- Statutory or private health insurance?
- Options for foreign citizens

15:30 **Basic principles of employment law in Germany**

16:00 **Overview re. income tax in Germany**



Nadja Roß-Kirsch
Associate Partner,
Rödl & Partner, Eschborn close to Frankfurt

16:30 **Conclusion and final discussion**

17:00 End of seminar

Markus Sauerland is Senior Advisor at **PwC** in Frankfurt/M. and responsible for Business Development in Financial Services. In his role as Financial Services Brexit Leader, he drives all Brexit related responses and activities and serves as the „Honorary Head of the British Chambers of Commerce Brexit Experts Group Financial Services Germany“. Prior to joining PwC, Markus held various senior positions in banking mainly with Deutsche Bank, including COO Group Finance, CFO Global Markets and CFO Europe.

Dr Oliver Wagner has since July 2009 been the Managing Director of the **Association of Foreign Banks in Germany**. Previously he was responsible for the Association of German Banks, Berlin, as a Director of the business unit Financial Markets for stock exchange and capital market laws. Dr. Oliver Wagner has cooperated on different annotations for the Bank- and Capital Market Laws, e.g. on the Prospectus Law. Since August 2009 he has been a member of the Advisory Board of the Federal Financial Supervisory Authority.

Dr Markus A. Schmidt is Deputy Head of the Supervisory Risk Analyses and Identification Section with the **Deutsche Bundesbank's Directorate General (DG) Banking and Financial Supervision**, Frankfurt am Main. He is responsible for banking-supervisory issues related to the United Kingdom's departure from the European Union with a particular focus on the assessment of potential risks stemming from Brexit. Before joining his current position, Markus A Schmidt worked with the Bundesbank's DG Economics (Monetary Policy Department), DG Financial Stability (Macroprudential Policy Department) and with the European Central Bank, DG Economics (Monetary Policy Department).

Steffen Jentsch, senior advisor for banking infrastructure, was Member of the Management Board of Fiducia & GAD IT AG and Member of federal association committees (BVR). After starting his career with the states bank of Hesse-Thuringia (Helaba) he joined KPMG/BearingPoint responsible for technical and professional optimization of financial service provider. The strong

combination of banking, consulting and IT know-how resulted in the responsibility for the technical and professional development of the shared banking platform for 450 cooperative and privately owned financial institutions.

Olaf Atja Lemmingson is since 2016 Head of the newly created Competence Center Finance, Digital Infrastructure, UK&US at **Frankfurt Economic Development**. Prior to this position he was Head of International Business Communities, Clusters. As an expert for financial markets he was strongly involved in the dynamic development of FinTech and additionally in Brexit-related impacts on the Financial Center Frankfurt. Before joining Frankfurt Economic Development GmbH Olaf Atja Lemmingson was Partner and Head Eastern Capital Markets Research at Independent Research GmbH where he established the emerging markets research.

Martina Meinhold is Founder and Managing Director of the relocation company **Management Mobility Consulting**. Apart from Frankfurt/Main, her company has offices in Paris and Luxembourg and assists corporate clients with home search, immigration and settling in services of international assignees. Martina Meinhold has more than 20 years of experience in relocation and mobility management. Before founding Management Mobility Consulting, Martina studied European Business Administration and worked as a consultant and project manager in a management consulting company.

Eric Menges was born in Frankfurt. His life and work stations were Sydney-Australia, Paris-France and London-UK. He is fluent in German, English and French. For 10 years he led the investment marketing for the Australian government. Since 2009 he is CEO of **FrankfurtRhein-Main GmbH International Marketing of the Region**.

Nadja Roß-Kirsch, Attorney at law (Germany), Certified Labour Lawyer, is Associate Partner at **Rödl & Partner** in Eschborn near Frankfurt. She advises in all questions related to employment, immigration and social security law in Germany as well as with regard to international assignments.



With the loss of passporting rights which allow banks in London to provide financial services across the EU, a number of banks running the majority of their business in the UK, will need to set up a subsidiary in another country within the European Community.

Has your bank therefore decided to relocate business from London to Frankfurt or another German city?

In that case, there must be many unanswered questions about Germany's banking system and regulations, the financial centre of Frankfurt as well as relocation related issues for your staff and their families.

For this reason and in order to offer you a comprehensive information event on all of these challenging issues, we have designed a special seminar for decision makers and specialists of banks planning to relocate to Germany.

You will find answers concerning the following issues:

- The **German banking landscape** and its organisational structures
- **Supervisory authorities** and their responsibilities
- The German **regulatory framework** and **reporting duties**
- The **financial centre Frankfurt** and its **business opportunities**
- The **housing market** in the Rhein-Main area
- The **schooling system** and options for international families
- **Immigration and registration formalities**
- **Labour law** and **income tax**
- **Social** and **healthcare insurance**

Our goal is to provide you with the necessary information for a successful relocation to Frankfurt, Germany after the Brexit. We also aim to organize an interesting and enjoyable day with debates, expert keynotes and exclusive networking opportunities with like-minded people.

We have invited experts from different players in the financial sector to give you a comprehensive overview of relevant banking regulation in Germany, issues of location, relocation and legal aspects.

For any questions regarding this event, please do not hesitate to contact me:




Yvonne Hofmann

Project Manager

Phone: +49 6196 4722-696

Email: yvonne.hofmann@managementcircle.de

Special Frankfurt:

In September Management Circle will invite you to an exclusive sightseeing tour in Frankfurt!

Partnership Opportunities:

If you want to be supporting partner of this exclusive event, don't hesitate to ask us for information on the target group, exhibition space and sponsoring concepts. We are looking forward to hearing from you.



Elena Backhaus, Sales Manager

Phone: +49 6196 4722-634

Email: elena.backhaus@managementcircle.de

Dear British Bankers: Here are 10 Reasons You Won't Hate Living in Frankfurt.

(Please, believe us...)



MANAGEMENTCIRCLE

Who will you meet?

This event is designed for **executives, banking experts** and **HR executives of foreign banks situated in London** who consider **relocating their business to Germany** and aim to receive overall information on the **banking system in Germany**, relevant **regulation issues** as well as comprehensive knowledge of **relocation aspects**.

Dates and locations

11th and 12th July 2017, London
 Pullman London St. Pancras Hotel, 100 - 110 Euston Road,
 NW1 2AJ London, Tel.: +44 20 76669000 Fax: +44 20 76669025
 E-Mail: H5309@accor.com

11th and 12th September 2017, Frankfurt
 Sheraton Frankfurt Airport Hotel & Conference Center,
 Flughafen/Terminal 1, 60549 Frankfurt/M.
 Tel.: 069/6977-2402 Fax: 069/6977-2351
 E-Mail: reservationsfrankfurt@sheraton.com

Room reservation

A limited number of rooms are available at the seminar hotel at a special price. Please make your reservation in advance by contacting the hotel directly citing Management Circle.

Who we are



Management Circle is a business leader in the field of continuing education of business professionals and executives in the German-speaking region for 25 years. Our range of products includes over 1500 annual summits, conferences, seminars, congresses, trade fairs and inhouse training. The biggest event is the Call Centre World, which is the largest international congress and fair of its kind with 8,000 participants attending in 2017. Developing premium sector-focused business events, Management Circle provides unique networking opportunities across diverse industries and professions. We consider innovation to be vital.

Conditions of registration

Once you have registered, you will receive conformation and an invoice. The attendance fee for one seminar day including business lunch, refreshments, documentation and get-together is € 1,295. If you attend both days you will get a special rate of € 1,990, **so you save € 600**. Should attend more than two representatives of one company, we offer a **discount of 10 % for the third and each further participant**. You can cancel your reservation free of charge up to two weeks before the event. Any cancellations made after the two week cut-off point will incur the full attendance fee. Any cancellations must be made in writing. Substitution of participants is permitted. The prices listed above do not include VAT.

✓ Yes, I / we would like to attend the

Banking Business in Germany

Banking Day

- 11th July 2017, London 07-84464
- 11th September 2017, Frankfurt 09-84465

Relocation Day

- 12th July 2017, London 07-84466
- 12th September 2017, Frankfurt 09-84467

1 Surname/name _____
 Position/department _____

2 Surname/name _____
 Position/department _____

3 Surname/name _____
 Position/department _____

Company _____

Street/P.O. box _____

Postcode/location _____

Telephone/fax _____

@ Email _____

Date _____ Signature _____

Point of contact/secretary _____

Please send confirmation of registration to _____ Department _____

Please send invoice to _____ Department _____

Employees 100 FEWER 100-200 200-500 500-1000 OVER 1000

Data protection notice

Management Circle AG and its service providers (e.g. letter shops) use the information provided on registration to carry out our services and to send offers of further training opportunities from Management Circle and our partners from the Management Circle Group via post. We also contact our customers by telephone and email about interesting training opportunities similar to the one the customer has registered for. You are entitled to revoke consent to the use of your data for advertising purposes at any time by contacting Management Circle AG, Postfach 56 29, 65731 Eschborn, datenschutz@managementcircle.de or by telephone: + 49 6196 4722-500.

Registration / customer services

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